

REQUEST FOR PROPOSAL Response

**MEMBER APPLICATION SOLUTION**

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# Executive Summary

EPAM is a leading global provider of product development and software engineering solutions offering specialized technological consulting to many of the world’s leading organizations.

Our clients depend on us to solve their complex technical challenges and rely on our expertise in core engineering, advanced technology, digital engagement and intelligent enterprise development. We are continuously venturing into new industries to expand our core industry client base in software and technology, financial services, media and entertainment, travel and hospitality, retail and distribution and life sciences and healthcare.

Our teams of developers, architects, strategists, engineers, designers, and product experts have the capabilities and skill sets to deliver business results. Our delivery focus has not wavered since our inception over 20 years ago, even as our capabilities, tools, and practices have progressed over time.

Our delivery evolved to accommodate the needs of customers across multiple continents and lines of business and to ensure consistent quality in every project deliverable. Our global delivery model and centralized support functions, combined with the benefits of scale from the shared use of fixed-cost resources enhance our productivity levels and enable us to better manage the efficiency of our global operations.

As a result, we have created a delivery base whereby our applications, tools, methodologies and infrastructure allow us to seamlessly deliver services and solutions from our delivery centers to global clients across all geographies, further strengthening our relationships with them. Through increased specialization in focused verticals and a continued emphasis on strategic partnerships, we are leveraging our roots in software engineering to grow as a recognized brand in software development and end to end digital transformation services for our clients.

https://www.proposify.com/blog/executive-summary

# Solution Approach

## solution overview

<Template content>

## integration with external systems

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## platforms, technologies and tools

<Template content>

## deployment approach

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## Dependencies, risks, Assumptions

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# Delivery approach

## used Methodology

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## Estimations

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## timeline and team structure

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## pricing

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# Structure of rfp response

The Vendor must provide, as a separate Microsoft Word document, a file entitled “Vendor-Name Proposal.docx” (Vendor: please replace ‘Vendor-Name’ with your company’s name or acronym). Optionally, the Vendor may choose to separate each of the sections below into separate Word documents that follow the same naming convention.

The document must contain the following sections/topics:

Executive Summary

The Executive Summary should summarize the Vendor’s offering, its approach, and the value provided by the Vendor. It should be written to communicate to the X-Customer’s executive management team.

The Executive Summary must not exceed one (1) page in length (excluding title page), and no appendices or specific references to additional information will be accepted.

**Solution Approach**

The Solution Approach should cover the overall proposed solution and provide the main opportunity for the Vendor to impress on the completeness and capability of their solution. It should address functional and non-functional requirements and contain a high-level technical architecture and description of the proposed solution. In addition to the high level architecture, this section might describe other technical details including but not limited with the following:

* Solution overview and how key goals are achieved
* Architecture components
* Integration with external systems
* List of platforms, technologies and tools including type (name) of storage(s)
* Deployment approach
* Dependencies, Risks and Assumptions

**Delivery Approach**

The Delivery Solution should cover the following aspects:

* Used methodology
* Estimations
* Timeline, team structure
* Pricing including the total cost